

ORDER



Orders	Order / Rev:	167628
	Alt Order #:	06859043
	Product Desc:	CRAVAACK 4 CONGRESS
	Estimate:	C09C15
	Flight Dates:	10/09/12 - 10/15/12
	Original Date / Rev:	09/28/12 / 09/28/12
	Order Type:	GENERAL

KSTP-TV, LLC and KSAX-TV

Primary AE:	Rachel Chason
Sales Office:	P-PHL
Sales Region:	National

Agency	Name:	Smart Media Group
	Buying Contact:	
	Billing Contact:	
		814 King Street Ste. 400
		Alexandria, VA 22314-3069

Billing Type:	Cash
Billing Calendar:	Broadcast
Billing Cycle:	EOM/EOC
Agency Commission:	15%

Advertiser	Name:	Cravaack for Congress
	Demographic:	A35+
	Product Codes:	PL1
	Priority:	1
	Revenue Codes:	AGY, POL, CAND

New Business Thru:	
Order Separation:	00:15:00
Advertiser External ID:	
Agency External ID:	

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/12	10/15/12	18	\$11,250.00	\$9,562.50

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2012	18	\$11,250.00	\$9,562.50	44.40
Totals	18	\$11,250.00	\$9,562.50	44.40

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Rachel Chason			Start Of Order - End Of Order	100%

Order Share

Order Share	Share	Total
KSTP-TV, LLC and KSAX-TV	40%	\$11,250.00
Market	100%	\$28,125.00

Competitive Share

Competitive Share	Share	Total
CABLE	0%	\$0.00
KARE	60%	\$16,875.00
KMSP	0%	\$0.00
KMWB	0%	\$0.00
KPXM	0%	\$0.00
KRWF	0%	\$0.00
KSAX	0%	\$0.00
KSTC	0%	\$0.00
WCCO	0%	\$0.00
WFTC	0%	\$0.00

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
1	M	10/09/12	10/09/12	M-F Midday News M-F Midday News	CM	11a-12p	-T-----	:30	1	\$500.00	1	2.60	NM	1	\$500.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
Week:		10/08/12	10/14/12	-T-----		1		\$500.00		2.60					
2	M	10/10/12	10/10/12	M-F Midday News M-F Midday News	CM	11a-12p	--W----	:30	1	\$500.00	1	2.60	NM	1	\$500.00
NEWS															

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KSTP-TV, LLC and KSAX-TV

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
2	M	10/10/12	10/10/12	M-F Midday News M-F Midday News	CM	11a-12p	--W----	:30	1	\$500.00	1	2.60	NM	1	\$500.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	--W----					1	\$500.00		2.60			
3	M	10/11/12	10/11/12	M-F Midday News M-F Midday News	CM	11a-12p	---T---	:30	1	\$500.00	1	2.60	NM	1	\$500.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	---T---					1	\$500.00		2.60			
4	M	10/12/12	10/12/12	M-F Midday News M-F Midday News	CM	11a-12p	----F--	:30	1	\$500.00	1	2.60	NM	1	\$500.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	----F--					1	\$500.00		2.60			
5	M	10/15/12	10/15/12	M-F Midday News M-F Midday News	CM	11a-12p	M-----	:30	1	\$500.00	1	2.60	NM	1	\$500.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/15/12	10/21/12	M-----					1	\$500.00		2.60			
6	M	10/10/12	10/10/12	M-F GMA M-F GMA	CM	7-9a	--W----	:30	1	\$750.00	1	2.20	NM	1	\$750.00
GMA															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	--W----					1	\$750.00		2.20			
7	M	10/12/12	10/12/12	M-F GMA M-F GMA	CM	7-9a	----F--	:30	1	\$750.00	1	2.20	NM	1	\$750.00
GMA															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	----F--					1	\$750.00		2.20			
8	M	10/15/12	10/15/12	M-F GMA M-F GMA	CM	7-9a	M-----	:30	1	\$750.00	1	2.20	NM	1	\$750.00
GMA															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/15/12	10/21/12	M-----					1	\$750.00		2.20			
N 9	M	10/13/12	10/13/12	Sa 6-7a Sat 6a News	CM	6-7a	-----S-	:30	1	\$450.00	1	2.00	NM	1	\$450.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	-----S-					1	\$450.00		2.00			
N 10	M	10/13/12	10/13/12	SA GMA Sa GMA	CM	7-8a	-----S-	:30	1	\$800.00	1	2.90	NM	1	\$800.00
GMA															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	-----S-					1	\$800.00		2.90			
N 11	M	10/14/12	10/14/12	Su 6-7a Sun 6-7a News	CM	6-7a	-----S	:30	1	\$450.00	1	2.30	NM	1	\$450.00
NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	-----S					1	\$450.00		2.30			
N 12	M	10/14/12	10/14/12	SU GMA Su GMA	CM	7-8a	-----S	:30	1	\$900.00	1	3.90	NM	1	\$900.00
GMA															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	-----S					1	\$900.00		3.90			
N 13	M	10/14/12	10/14/12	Sun 8-9a Sun 8-9a	CM	8-9a	-----S	:30	1	\$900.00	1	3.70	NM	1	\$900.00
GMA															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	-----S					1	\$900.00		3.70			
14	M	10/09/12	10/09/12		CM	430-5p	-T-----	:30	1	\$600.00	1	2.00	NM	1	\$600.00

KSTP-TV, LLC and KSAX-TV